

ADVERTISING

 **Santander Empresas**

Santander International Business

**We promote
the internationalisation
of our country**

You can count on Santander to take your business further.

At Santander we foster the growth of our companies, both inside and outside our country. **We offer you everything you need to venture beyond our borders:** international strength, solvency and, above all, the experience of a bank whose vocation has always been to help the advancement of people and companies.

To accomplish this, we have **international business specialists** located throughout Spain that will support you in your process of internationalisation, together with more than **1,100 correspondent banks around the world.**

We offer a **wide range of exclusive products and services**, aimed at International Business, which will help you to import, export and set up your business abroad:

SANTANDER TRADE CLUB ALLIANCE



Go to Santander Trade to identify your potential abroad, and join the club to connect with companies and establish business contacts.

INTERNATIONAL DESK



A multilingual, personalised client care service is here to help you in the internationalisation process, giving you a banking relationship abroad that will help your business grow.

The Santander Group maintains a business network in the main markets: Argentina, Brazil, Chile, China, Colombia, Germany, Mexico, Peru, Morocco, Poland, Portugal, Spain, UK, USA and Uruguay.

We have all the **financial solutions** for the **internationalisation of your business.**

At Banco Santander **we support you at all times**, providing you with all the **personal attention and management** of our **International Business specialists**.

Through our **International Business Units**, you have a team of specialists ready to help your business and strengthen your company's digital skills.

We offer you a wide range of financial products and **Financial services**.*

🌐 **Collection and payment means**

International transfers, cheques, remittances and documentary credits. Guarantees and sureties.

🌐 **International financing**

Financing for imports, export advances, export factoring, international confirming, import leases, ICO lines, International Client Loans for your investments and set-up abroad.

🌐 **Currency solutions**

Spot transactions, forward purchase and sale of currency and derivatives.

Additionally, through our Online Bank, you will be able to access a **complete set of digital tools to carry out your operations remotely**.

➤ **Would you like to start importing or exporting?**

Whether it's your first time importing or exporting, or you want to open up new markets, we have **exclusive services to help you** and make the **process easier**.

➤ **Are you a regular importer/exporter?**

If you already have experience of foreign trade, **we will help you to keep taking leaps forward**.

➤ **Do you want to set up your business in another country?**

We help you **to set up and give your business a boost in another country with the support of a banking relationship specifically aimed at businesses outside Spain**, and, should you need it, financing for your investments in the currency you require*.

* Operations subject to prior authorisation by the Bank.

> Would you like to start importing or exporting?

SANTANDER TRADE PORTAL

www.santandertrade.com

A portal where you can access **all the information about foreign trade, free of charge**: markets, partners, legislation, currencies, banking, set-up.

SANTANDER TRADE WEBINAR

Online seminars given by experts, focused on training and connecting companies from different countries.

INTERNATIONAL BUSINESS CENTRE

Remote client care service and consultancy exclusively for SMEs wanting to set up operations abroad. On 900 500 068.

> Are you a regular importer/exporter?

SANTANDER TRADE CLUB

An **exclusive community for contacting potential business partners** in any sector, in more than 60 countries, thanks to the international bank alliance founded by Santander (Trade Club Alliance).

NEW TECHNOLOGIES AND PLATFORMS

One Trade is a new digital business platform featuring sophisticated and innovative financial products. It allows you to view the account activity of your foreign subsidiaries in real time and make **Instant Payments**, either between accounts within a corporate group or to other customers/suppliers. **International payment tracking** provides traceability and transparency on the status of your collections/payments in real time, while our **goods tracking** service shows you where your order is at all times.

We.Trade: place, guarantee, finance and track your orders.

> Do you want to set up your business in another country?

INTERNATIONAL DESK

Support services for your business' foreign expansion, available in 15 countries where Santander has a commercial network, offering:

- 🌐 A **personal and multilingual client care service**.
- 🌐 Coordination **between the relationship manager** that the Group assigns to your subsidiaries in each country.
- 🌐 Access **to the network of high value external contacts** in each country: law offices, administration agencies, customs authorities...


In addition, Banco Santander is a founding member of the **IBOS Association**, an international banking alliance dedicated to **providing international treasury management solutions** to its customers.

Access the International Desk and **benefit from this service** with your International Business manager.

If you want to successfully launch or continue the internationalisation of your business, trust Santander International Business.
Find out more:

At any **Santander office** 

On the website **bancosantander.es** 

By calling **915 123 123** 



App Santander



**App Santander
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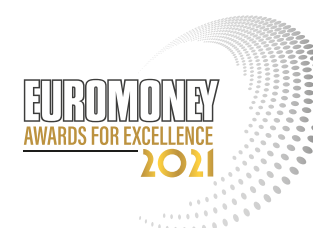
Banco Santander

Simple Personal Fair

What a bank should be



Certificado de excelencia europea:
Entidad orientada a la mejora continua para sus
empleados, clientes, accionistas y sociedad.



LaLiga  **Santander**
Patrocinador Principal